

Information Systems

Prospectus 2016/17

*Your one stop  
shop for ICT*



Giving you access to the tools and technology that will help children succeed and your school run smoothly.



## *New year, new service... same commitment to children and schools.*

Octavo Information Systems has more than a decade of experience supporting schools with technology and communications; helping children realise their potential through the power of IT.

But the world of technology and communications is changing, and so are we.

With **new leadership and specialist technical staff joining our team in 2016**, Octavo Information Systems is the natural choice for schools seeking a responsive, reliable, high quality IT service.

In 2016 we will be bringing in new, commercial standard systems so we can respond to schools' needs even more quickly and effectively. With **an expanded technical team** on the ground and at the help desk, we will be resolving more of our schools' issues at first line, as well as dealing with your complex technical problems more efficiently.

We haven't changed everything, though.

Our **prices remain frozen at last year's levels\***, so we can continue to offer our schools exceptional value for money. We understand that schools' budgets are under increasing pressure so we're also offering the opportunity to **secure fixed prices until 2018**, as well as a range of **discounts on upgrades and service extensions**.

**Call us on 020 8241 5475 to find out how your school could benefit.**

\* excluding CAPITA SIMS license and support

*For every school that comes back to Octavo, or that upgrades or extends its services, we will buy new equipment for a vulnerable child to help them bridge the “digital divide”.*

We have been listening to our customers. Throughout the year I have visited schools across our community and heard your thoughts. We are now reshaping Octavo Information Systems in line with this feedback.

So that our service continues to align itself more closely with our schools' needs, we will be setting up a new, schools-led Innovation Group to steer the service in future. This group will also help design new curriculum and assessment support.

I look forward to working with you in the coming year and helping the children at your school realise their potential through new technology.

Yours sincerely

Sylvia McNamara, CEO





# *This year...*

**New services, designed around you:**

Full suite of SIMS training,  
Web design and development

**Led by you:** Our Innovation Group, made up of school leaders and senior practitioners, will ensure services continue to grow, develop and evolve in line with schools' needs

*SIMS skills audit  
and training*

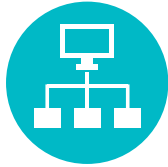
Resulting in a  
tailored SIMS  
training programme  
for your school.

Octavo Information Systems is a “one stop shop” for Schools ICT. Our service is modular, so we can tailor make a package that suits the specific needs of your school.

Contact us to design the right package for you.

**020 8241 5475**

**[ict@octavopartnership.org](mailto:ict@octavopartnership.org)**



## Octavo Information Systems

**A one stop shop  
for schools ICT**

### *SIMS support*

Including licenses,  
release management  
and SIMS upgrades  
A dedicated help  
desk, remote and  
FMS support

### *Value added services*

We're adding to and  
improving these  
services in 2016-17

### *Project management and procurement*

- Including multi-site integration and networking.
- COMING SOON: web design and development

### *Technical support*

- Hardware & software deployment
- Device management
- Procurement & disposal
- Device & network auditing
- LGFL & Atomwide services support

'We would fully recommend the services of Octavo Technical Support. We have always been satisfied with the service we receive and have found them to be **competitively priced in the market**. The Octavo Team have supported the school's strategic ICT planning and their technical support is excellent!'

Nicky Wright  
Headteacher Downsview  
Primary & Nursery School



# Why choose Octavo?

Octavo is a trusted partner to the education community, with unrivalled knowledge, experience and understanding of schools' needs.

We are small enough to know you personally, and big enough to meet your needs.

## Exceptional value for money

- no price increases for 2016/2017, with additional discounts and two year fixed rate contracts available
- there are no hidden costs or unexpected charges with Octavo
- through bulk buying and intelligent procurement, we can help schools save money on equipment without compromising quality, effectiveness or learning outcomes

## A focus on children and schools

- our business is education, and our service is shaped by school leaders and practitioners
- technology is a means to better outcomes for children, not an end in itself
- we are committed to investing in our service and building it around your changing needs and priorities

Contact us to renew your contract and find out more about discounts, price freezes and incentives for 2016/17

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The schools within the Pegasus Academy Trust have always been very happy with the service Octavo Information Systems provide and their value for money. As a MAT with staff on different sites we worked with Octavo to set up our systems in such a way that staff could work at any computer, at any site in the Trust and could have easy access to what they need. Our set up is robust and fit for purpose and the Octavo staff are always helpful, resourceful and able to act on their own initiative. In addition, their response to the few critical incidents we have had has been exemplary and timely. We look forward to working with them for many years to come.'

**Jolyon Roberts**  
Executive Headteacher  
Pegasus Academy Trust

We do not have any onsite ICT staff so rely heavily on the support from Octavo and they have never let us down. The team are always there to answer any queries and have helped us with several projects. We would definitely recommend them to any school looking for ICT support.

**Cindy Steer**  
Business Manager  
Coningsby PRU (Part of the  
Saffron Valley Federation)





School Improvement



Educational Welfare



Educational Psychology



Information Systems



Governor Services



Human Resources



Finance Services



Educational Business  
Partnership



Brokered Services



For more information visit our website  
[octavopartnership.org](http://octavopartnership.org) or call us on 020 8241 5460

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*Trust our knowledge and expertise*

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